

## Message Text

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PAGE 01 NEW DE 03104 200704 Z

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ACTION COME-00

INFO OCT-01 NEA-05 ADP-00 SCI-06 AEC-11 ACDA-19 CIAE-00

INR-09 NSAE-00 RSC-01 DODE-00 EB-11 TRSE-00 RSR-01

INRE-00 AECE-00 /064 W

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P R 200600 Z MAR 73

FM AMEMBASSY NEW DELHI

TO AMCONSUL MADRAS PRIORITY

SECSTATE WASHDC PRIORITY 3236

INFO AMCONSUL BOMBAY

CONFIDENTIAL NEW DELHI 3104

E. O. 11652: GDS

TAGS: BEXP, IN

SUBJECT: REQUEST FOR GUIDANCE ON PROVIDING TRADE PROMOTION

ASSISTANCE TO HOKE INTERNATIONAL LTD.

REF: MADRAS 239

1. FOR MADRAS: SCIENTIFIC ATTACHE DOES NOT RPT NOT HAVE COPY OF ZANGGER COMMITTEE LIST, GIVEN EXTREMELY TECHNICAL NATURE OF EQUIPMENT INVOLVED AND SENSITIVITY OF SUBJECT, HE BELIEVES WE SHOULD ASK WASHINGTON TO MAKE DETERMINATION.

2. FOR DEPARTMENT: TEXT OF REFTEL IS AS FOLLOWS:

QUOTE. THE MADRAS AGENT OF HOKE INTERNATIONAL, LTD., A U. S.- BASED MULTINATIONAL CORPORATION MANUFACTURING SPECIALTY VALES AND TUBE FITTINGS, HAS INFORMALLY REQUESTED US TO ASSIST HIM WITH A SALES PROMOTION VISIT TO MADRAS ON MARCH 27-29 BY TWO SENIOR HOKE EXECUTIVES. THE TEAM WILL INCLUDE THE PRESIDENT OF HOKE, ING., DR. W. O. TEETERS, AN EXPERT IN FLUID HANDLING IN THE NUCLEAR FIELD, WHO WILL BE SEEKING TO SELL VALVES AND " BYROLOK" TUBE FITTINGS AT KALPAKKAM AMONT OTHER PLACES. THE TEAM LATER PLANS TO CALL ON INDIAN ATOMIC ENERGY COMMISSION OFFICIALS IN BOMBAY AND VISIT TROMBAY. WE ARE ANXIOUS TO BE HELPFUL ( SALES POTENTIAL LOOKS GOOD) BUT

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PAGE 02 NEW DE 03104 200704 Z

WONDER WHETHER SOME ( OR ALL) OF HOKE' S PRODUCTS MAY BE ON THE ZANGGER COMMITTEE TRIGGER LIST. PLEASE ADVISE AS SOON AS POSSIBLE. WE WOULD ALSO APPRECIATE RECEIVING ( BY POUCH) APPROPRIATE GUIDANCE AND INFORMATION ABOUT THE TRIGGER LIST FOR FUTURE REFERENCE. END QUOTE.

3. REQUEST DEPARTMENT PROVIDE GUIDANCE FOR MADRAS ASAP.  
MOYNIHAN

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\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* CONFIDENTIAL

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 MAR 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** elyme  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Executive Order:** GS  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** elyme  
**Review Comment:** n/a  
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**Subject:** REQUEST FOR GUIDANCE ON PROVIDING TRADE PROMOTION ASSISTANCE TO HOKE INTERNATIONAL LTD.  
**TAGS:** BEXP, IN  
**To:** COME  
MADRAS  
SECSTATE WASHDC INFO BOMBAY  
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